



# NSA members save up to 34%\*

Dear NSA Member,

Did you know that as a member of the NSA, you can **save up to 34%\*** when you ship with UPS? And, there's no need to sort your air and ground shipments. With the UPS® **one-driver** advantage, you get same-day pickup from one driver. Or, you can take your documents and packages to more than **60,000** drop off points, including later pickup times at nearly **40,000** UPS Drop Boxes. Plus, UPS can help you reach more ZIP codes earlier than FedEx. See how logistics can work for you.

## Your NSA Discounts

UPS Service	Your Minimum UPS Discounts	Your UPS Rate <sup>5</sup>	FedEx Standard List Rate <sup>5</sup>
UPS Next Day Air® Envelope (by 10:30 a.m.) <sup>1</sup>	27%	\$15.44	\$21.15
UPS 2nd Day Air A.M.® 10-lb. Package (end of day) <sup>2</sup>	21%	\$18.60	\$23.55
UPS Commercial Ground 31-lb. Package (end of day) <sup>3</sup>	13%	\$11.48	\$13.20
UPS Worldwide Express® Export Envelope (by 12 p.m.) <sup>4</sup>	21%	\$42.82	\$53.25
UPS Freight®: Savings begin at 75% on LTL (less-than-truckload) freight shipments over 150 lbs.			

<sup>1</sup> UPS Zone 102. FedEx Priority Overnight Envelope (by 10:30 a.m.) to FedEx Zone 2.

<sup>2</sup> UPS Zone 203. FedEx 2Day 10-lb. Package (end of day) to FedEx Zone 3.

<sup>3</sup> UPS Zone 2. FedEx Ground 31-lb. Package (non-residential) to FedEx Zone 2.

<sup>4</sup> UPS Zone 901. FedEx International Priority Envelope (by 12 p.m.) to FedEx Zone D.

<sup>5</sup> Comparison of base transportation charges as of January 2015. Rates represent discounted UPS Standard List Rates and FedEx Standard List Rates. Rates do not include pickup fees, taxes, fuel, and other accessororial charges.

To enroll and start saving, or if you have any questions:

**Call:**

**1-800-MEMBERS (636-2377), M-F 8 a.m.-6 p.m. EST**

**Visit:**

**savewithups.com/nsamembers**

Let NSA and UPS help you grow your business by improving your bottom line and making shipping easier. Sign up today to start saving by putting the power of logistics to work for you!

Sincerely,

UPS Savings Program



\*See savewithups.com/nsamembers for specific services and discounts. Percent off figure is an approximate calculation relative to a sample of UPS Standard List Rates. Actual discount figures are based off customers' individual shipping characteristics and will vary. Calculations shown are based on an average zone and weight for illustrative purposes only.

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