



CELEBRATING 50 YEARS
1966-2016



SUBCONTRACTORS TRADE ASSOCIATION

C E L E B R A T I N G
50 YEARS
O F T H E S T A



***CELEBRATING 50 YEARS
1966-2016***

**CELEBRATING 50 YEARS OF THE
SUBCONTRACTORS TRADE ASSOCIATION**

Enclosed are stories of STA members who
have contributed to the New York skyline
and been leaders in the subcontracting industry
over the last 50 years.



Dear Readers,

It is my great pleasure to continue my term as your STA president this year, not only due to the respect I have for the Subcontractors Trade Association, but the privilege I have been given to help ring in the 50th Anniversary of the STA.

The Subcontractors Trade Association was founded in 1966 by a group of New York City subcontractors and suppliers who recognized the need for greater representation. Now, 50 years later, the STA represents over 350 companies in every field within the construction industry.

In those 50 years, the STA has had a large hand in making a positive difference for subcontractor in many different aspects.

Legislatively, the association has helped the passage of many critical laws in Albany, including the recent 2014 Amendment to Public Authorities Law (Article 1774), the 2013 Private Improvement Mechanic's Liens for Retainage (Section 10), the 2013 Prompt Payment Act and the 2013 Modifications to M/WBE Local Law (Section 129). The STA continues to lobby in Albany on behalf of all subcontractors.

Since 1966, STA subcontractors have worked on iconic New York City projects including One World Trade Center, One57 57th Street, Hudson Yards, Barclays Center, the new Yankee Stadium, Citifield and the Bank of America Tower, among many other impressive and award-winning buildings.

The STA will be celebrating the 50th Anniversary in conjunction with the 2016 Annual Construction Awards Dinner on Wednesday, April 6, 2016 at the Pierre Hotel in Manhattan. I hope to see you all there!

Here's to another 50 years of success for all of New York City's subcontractors!

Yours truly,

Robert J. Ansbrosio
STA President

Featured Member: CDE Air Conditioning



Joseph Azara
Chief Executive Officer
CDE Air Conditioning

- 1. When was C.D.E. Air Conditioning founded?**
1930
- 2. Who founded C.D.E. Air Conditioning?**
Joseph F. Azara, Sr.
- 3. Where is C.D.E. Air Conditioning based?**
Brooklyn, NY
- 4. What services does C.D.E. Air Conditioning provide?**
Municipal HVAC
- 5. Is C.D.E. Air Conditioning a family-owned business?**
Yes. Today, Joseph F. Azara, Jr. serves as President and CEO, with third generation, Brian J. Azara, serving as Corporate Secretary.
- 6. Where does C.D.E. Air Conditioning operate? Just in New York or other areas as well?**
5 boroughs.
- 7. In a few sentences, please describe some of C.D.E. Air Conditioning's major accomplishments and projects? Were there any notable challenges C.D.E. Air Conditioning overcame?**
One major project C.D.E Air Conditioning completed was the United Nations. C.D.E. has worked with almost every governmental agency in NYC such as DDC, DCAS, DOS, DPR, DOT, EDC, and HPD.
- 8. In a few sentences, please describe what sets C.D.E. Air Conditioning apart in the construction industry.**
C.D.E. has specialized in institutional and governmental work for 85 years and is now into the third generation of owners.
- 9. What do you think C.D.E. Air Conditioning's legacy has been for the New York construction industry?**
C.D.E. started as one-man operation repairing electrical appliances and is an example that the dedication of one man can grow into a family business and government contractor.
- 10. In a few sentences, please describe C.D.E. Air Conditioning's involvement in the STA.**
The C.D.E. President has been on STA Board of Directors for about 15 years and is the Chairman of STA Public Agencies Committee.



PROFILE: C.D.E. Air Conditioning Co. Inc.

Following its 75th anniversary, C.D.E. Air Conditioning Co. Inc. (C.D.E.) was founded in 1930 and is now owned and operated by Joseph J. Conroy, Jr. It was a young person's experience that inspired Conroy's appointment. In the early years the company operated as a residential air conditioner installer and the name evolved to C.D.E. Refrigeration.








Featured Member: Center Sheet Metal



Maureen D. O'Conner
Chief Executive Officer
Center Sheet Metal

- 1. When was Center Sheet Metal founded?**
1977
- 2. Who founded Center Sheet Metal?**
James W. O'Connor and Joseph Gany
- 3. Where is Center Sheet Metal based?**
Bronx, NY
- 4. What services does Center Sheet Metal provide?**
Center Sheet Metal is a Local 28 sheet metal contractor with a bonding capacity in excess of \$75 million, project management, and BIM modeling capabilities.
- 5. Is Center Sheet Metal a family-owned business?**
Yes, 2017 will be our 40th year. Today, daughter, Maureen O'Connor serves as CEO.
- 6. Where does Center Sheet Metal operate? Just in New York or other areas as well?**
All five boroughs of New York City.
- 7. In a few sentences, please describe some of Center Sheet Metal's major accomplishments and projects? Were there any notable challenges Center Sheet Metal overcame?**
CSM is a certified WBE. Center Sheet is very proud to report that we did the International Arrivals Terminal at JFK; the Jet Blue Terminal; the new NY Yankee Stadium; and we are just about finished with the Croton Water Filtration Plant here in the Bronx.
- 8. In a few sentences, please describe what sets Center Sheet Metal apart in the construction industry.**
Center Sheet Metal is extremely focused on quality, safety and project management. The company endeavors to employ only the most talented Local 28 people to provide first class sheet metal work.
- 9. What do you think Center Sheet Metal's legacy has been for the New York construction industry?**
In addition to being involved in many high end complex projects including, research labs, hospitals, airport terminals, stadiums and office buildings, Center Sheet Metal has taken a lead role in collective bargaining, helping to negotiate one of the most progressive competitive union contracts.



Featured Member: Dierks Heating



John Dierks

President

Dierks Heating

1. When was Dierks Heating founded?

1917

2. Who founded Dierks Heating?

John Dierks

3. Where is Dierks Heating based?

Long Island City, New York

4. Is the company a family-owned business?

The company is family owned and operated. John Dierks, the current owner, is the 3rd generation

5. What have been some of the firm's major accomplishments; major projects?

"Our major accomplishment has been to survive as a family owned and operated contractor for all of these years. Any family owned business that survives 3 generations is virtually unheard of. The fact that we have done so is remarkable by itself."

Dierks Heating does both large scale work and some small scale work. However, the one project that Mr. Dierks is the most proud of was the work they did in Engine 10 / Ladder 10 (Ten House) that was virtually destroyed when the Twin Towers fell.

6. Where does Dierks Heating operate-just NY or other areas?

Within the 5 boroughs of New York

7. What have been some of the unique traits of the firm?

"The most unique trait would be my personal involvement in every project we do. I grew up in this business and have been involved since I was teenager. "

Dierks Heating prides themselves on doing the right job every time. "We never take on more work than we can handle and I always make sure that I am actively and personally involved. It makes for long days and sleepless nights but I don't know any other way. It's how my father taught me. We are not the largest contractor in the city and that is by design. My name is on every job we do. I feel personally responsible for making sure that it is done right."

8. How Dierks Heating been involved in the construction industry?

They are involved in different construction associations and by being active in those associations--not just members.

9. How has Dierks Heating been involved in the STA?

They have been members of the STA for many, many years. Mr. Dierks was honored to have been asked by Ron Berger several years ago to serve on the Advisory Board of the STA. Today he serves on the Board of Directors.

"The STA has an incredible number of contacts throughout the city and they are always willing to help when you need it. In fact they have helped me on several occasions. The individuals who run the association are extremely dedicated and hardworking. I honestly don't know why everyone isn't a member."

10. What are some challenges the firm has overcome?

As a Public Works contractor the biggest challenge Dierks Heating has always faced is the economy. "When times are tough and the private money dries up, everyone runs to the Public Works sector which provides a lot more competition. Besides, as my father always said 'at least you know the money is there and eventually you will be paid.'"

What does the firm think it's legacy has been for the NY construction industry

"Our legacy is that we have survived and that we are still Family Owned. It is something that Dierks Heating is truly proud of."



Featured Member: Durr Mechanical



Kenneth A. Durr
President

Durr Mechanical
Construction, Inc.

- 1. When was Durr Mechanical founded?**
1985
- 2. Who founded Durr Mechanical?**
Robert Durr, Sr.
- 3. Where is Durr Mechanical based?**
NYC
- 4. What services does Durr Mechanical provide?**
24/7 emergency services, power piping, process piping, commercial HVAC, equipment setup, BIM drafting, scheduling and cost control
- 5. Is Durr Mechanical a family-owned business?**
Yes. Today, Kenneth A. Durr serves as President.
- 6. Where Durr Mechanical operate? Just in New York or other areas as well?**
Northeast, Westbury, Long Island, Pennsylvania
- 7. In a few sentences, please describe some of Durr Mechanical's major accomplishments and projects? Were there any notable challenges Durr Mechanical overcame?**
Durr Mechanical reached the 30th year milestone. Some of Durr's notable projects include the ConEdison East River repowering project, the largest HVAC contract in NYC history of \$120 million, and NYC DEP Croton Water Filtration Plant. Some challenges that Durr has overcome include owners not paying bills and economic turbulence for 30 years.
- 8. In a few sentences, please describe what sets Durr Mechanical apart in the construction industry.**
Durr focuses on challenging industrial projects that are schedule-driven and budget constrained.
- 9. What do you think Durr Mechanical's legacy has been for the New York construction industry?**
Durr is known as a mechanical power market contractor, with the most knowledge in welding and rigging.
- 10. In a few sentences, please describe Durr Mechanical's involvement in the STA.**
Robert Durr Sr. was STA Subcontractor of the Year in 1993. Bob Durr, Jr. was on the Executive Committee from 1983-2003. Both Bob Durr Jr. and Ken Durr were STA Subcontractor of the Year in 2009. Frank Heidinger, Durr VP serves on the STA Board and was highlighted in the May 2013 newsletter.



Featured Member: EJ ELeetric



Anthony E. Mann
*President and Chief
Executive Officer*

E-J Electric Installation Co.

- 1. When was E-J Electric founded?**
1899
- 2. Who founded E-J Electric?**
Jack Enright and Theodore Joseph, who hired Jacques Mann in 1912.
- 3. Where is E-J Electric based?**
Long Island City, NY
- 4. What services does E-J Electric provide?**
Full-service, electrical contracting.
- 5. Is E-J Electric a family-owned business?**
Yes. Today, J. Robert Mann serves as Chairman and Anthony Mann serves as President and CEO.
- 6. Where does E-J Electric operate? Just in New York or other areas as well?**
New Jersey, Connecticut and on a national level.
- 7. In a few sentences, please describe some of E-J Electric's major accomplishments and projects? Were there any notable challenges E-J Electric overcame?**
Some of E-J's major projects include lighting fixtures for Yankee Stadium's opening day, a new security system for the entire United Nations campus, the entire electrical installation for the New York Times building, and the International Arrivals Terminal at JFK. Some challenges that E-J has overcome include shipboard wiring during WWII.
- 8. In a few sentences, please describe what sets E-J Electric apart in the construction industry.**
E-J has a 115-year reputation for unparalleled integrity, quality and service in the electrical field, with over 800 employees and an annual sales volume exceeding \$300 million.
- 9. What do you think E-J Electric's legacy has been for the New York construction industry?**
E-J Electric challenges others to be competitive and gain large, industry-leading clients. The company is an industry leader in many sectors including wiring for movie studios, ships, prisons and airlines.



Featured Member: KND Electric



Kristine Hill DeNapoli

President

KND Electric

- 1. When was KND Electric founded?**
1998
- 2. Who founded KND Electric?**
Kristine and Nanci-jean DeNapoli
- 3. Where is KND Electric based?**
Deer Park, NY
- 4. What services does KND Electric provide?**
All phases of electric, except residential.
- 5. Is KND Electric a family-owned business?**
Yes. Today, Kristine DeNapoli serves as President & Treasurer, and Nanci-jean DeNapoli serves as VP.
- 6. Where does KND Electric operate? Just in New York or other areas as well?**
NYS, NJ, CT, Nassau and Suffolk.
- 7. In a few sentences, please describe some of KND Electric's major accomplishments and projects? Were there any notable challenges KND Electric overcame?**
[Has not responded]
- 8. In a few sentences, please describe what sets KND Electric apart in the construction industry.**
KND Electric is a certified W/DBE providing quality workmanship.
- 9. What do you think KND Electric's legacy has been for the New York construction industry?**
KND works to reduce project costs while ensuring quality workmanship. The company is committed to attracting, developing, motivating, and retaining exceptional workers. It empowers and encourages clients to realize business visions to ultimately benefit the community.
- 10. In a few sentences, please describe KND Electric's involvement in the STA.**
Nanci-jean DeNapoli was a former board member.



Featured Member: Woodworks Construction Co., Inc.



W. Scott Rives

Owner

Woodworks Construction

- 1. When was Woodworks founded?**
1980
- 2. Who founded the company?**
Hal Heustein
- 3. Where is the company based?**
New York City
- 4. What have been some of Woodwork's major accomplishments; major projects?**
Time Warner Center - Residential Towers
Brooklyn Museum
The Whitney Museum
Carnegie Hall
The National September 11th Memorial and Museum
Mt. Sinai School of Medicine
Queens West Residential Towers - 1, 2 & 3
731 Lexington Ave. - Bloomberg Tower
Extel - ONE57 Residential Tower
- 5. Where does the company operate-just NY or other areas?**
Tri-State Area
- 6. What have been some of the unique traits of Woodworks?**
Their Diversity: Woodworks self-performs Drywall/
Carpentry, Ceilings, Millwork, Safety & Protection, & Wood
Flooring Work.
- 7. How has the company been involved in the construction industry?**
Active members of the STA (W. Scott Rives - Past
President) and The Association of Wall Ceiling & Carpentry
Industries of New York - WC&C (W. Scott Rives - Current
Board Member)
- 8. How has the company been involved in the STA?**
An active member since 1982.
The Founder - Hal Heustein was a past president along with
W. Scott Rives
- 9. What are some challenges Woodworks has overcome?**
Surviving the "Great Recession"
- 10. What does the firm think it's legacy has been for the NY construction industry**
Becoming one the most respected Union Drywall &
Carpentry firms in NYC.



